

**WE ARE INVESTORS AND OPERATORS  
FOCUSED ON TRANSFORMING INDUSTRIAL  
AND CONSUMER BUSINESSES INTO STRONG  
CATEGORY LEADING ENTERPRISES**

*Deep industry and functional experience from our Operating Partners helps us tackle challenges and capitalize on opportunities*

**THE  
TURNSPIRE  
DIFFERENCE**

**COMPLEXITY**

Integrated approach to managing transactional and operational concerns

**SOLUTIONS**

Expediently deliver certainty required by key constituents

**EXPERTISE**

Through our collective investment and operating experience, we see value where others do not

**PARTNERSHIP**

We do not subscribe to the portfolio approach; each investment is critical for us

**INVESTMENT CRITERIA**

- Revenue: \$50 - \$400M
- EBITDA: Negative to \$30M
- Equity Investment: Up to \$50M
- North America Headquarters

**TRANSACTION TYPES**

- Corporate Divestitures
- Complex Buyouts
- Restructurings
- Other Special Situations

**FOCUS INDUSTRIES**

- Aerospace & Defense
- Automotive
- Building Materials
- Capital Equipment
- Chemicals
- Consumer Products
- Distribution
- Energy Services & Equipment
- Food & Beverage
- Industrial Services
- Metals & Metal Fabrication
- Paper & Packaging
- Plastics & Synthetics
- Transportation



# SELECT INVESTMENTS



ACTIVELY SEEKING ADD-ONS

## CORPORATE DIVESTITURE | CURRENT

Manufacturer of Goodyear® rolling lobes, bellows, and sleeve air springs for trucks, trailers, buses, and specialty vehicles



ACTIVELY SEEKING ADD-ONS

## RESTRUCTURING | CURRENT

North America's leading manufacturer of high-precision, fineblanked metal components for mission-critical and safety-critical automotive and industrial applications



ACTIVELY SEEKING ADD-ONS

## CORPORATE DIVESTITURE | CURRENT

Original Design Manufacturer and contract manufacturer of complex assemblies for the data center, energy, general industrial, automotive, and healthcare markets



BANKER STEEL  
company

## COMPLEX BUYOUT | REALIZED

Leading full-service fabricator of structural steel components used in commercial and infrastructure projects



## CORPORATE DIVESTITURE | REALIZED

Manufacturer of “Purpose Built” truck chassis and specialty engineered vehicles with a leading market position in refuse collection and other vocational applications

# KEY TEAM MEMBERS

## BUSINESS DEVELOPMENT

Peter J. Nortrup  
*Principal*

pnortrup@turnspirecap.com  
386.795.5250 (mobile)

## INVESTMENT TEAM

Ilya Koffman  
*Managing Partner*

Zackary Zapolsky  
*Associate*

Steve Hoey  
*Senior Advisor*

Abel S. Osorio  
*Partner*

Luis Mercader  
*Director of Operations  
and Finance*

Joseph A. Bondi  
*Senior Advisor*

## OPERATING PARTNERS

Maurice Murphy

Trevor Myers

Neil Minihane

Mike Korsky

Val Shtraks